

## **Advanced Master Communication Training in NLP, Hypnosis and Time Line Therapy®**

### **Quantum Linguistics - conversational change and the key to successful meetings, problem-solving, and the creation of opportunity**

- Learn how to use different verb tense to conversationally put present problems in the past and future solutions in the present – which motivates, inspires at the same time as loosening the structure of the problem
- Learn how to use language with volition as a resource for success
- Uncover how easy it is to change limiting beliefs unobtrusively, during conversation
- 16 ways of answering any kind of objection (Sleight of Mouth) – incredible Sales Techniques
- How to use a set of specific questions to direct your client's thinking in a more positive way (Meta Model III)
- Discover deep unconscious sources of unhappiness (Prime Concerns) and create new neurological connections and possibilities
- A guaranteed Negotiation For Success-model

### **NLP and Quantum Physics – the context and the psychology behind it**

- Straight-forward and practical introduction to quantum physics and personal change
- We demystify Quantum Physics for you and illustrate to you how to use the principles when using your NLP techniques
- We show you why the human mind works more like Quantum Physics than Newtonian Physics and how to use this insight to create change within individuals and corporations
- The holographic nature of the universe and its implications on improvement and healing

### **Personal Values – understand your staff, your clients, and yourself**

- Unearth what motivates you, what constitutes your personal conscious and unconscious source of ethics, fulfillment and passion
- Learn how to identify the part and prioritisation of values that does not serve and support you any longer
- Identify and get rid of unconscious values conflicts
- Thinking in relation to values and your personal evolution
- How to change values so that they support your desires and growth
- How to use values alignment in business, sales, management, relationships, etc

### **Meta Programs – unconscious inner patterns that defines a person's personality and psychology**

- Learn how these inner filters make people have different skills, focus and abilities

- Learn how these unconscious patterns impact on how we make decisions related to career motivation, relationships, business and investment, and how long someone is likely to stay on a job
- How to select the people you consider most suitable for certain jobs in a win-win situation – business application
- Learn how to elicit Meta Programs conversationally without intruding in a client's personal life, and how to profile your staff so as to correctly incentivise them

### **Advanced Submodalities**

- Use hard-wired neurological drivers to create lasting change
- Learn how to manufacture designer SWISH patterns according to your client's or your own individual needs

### **Advanced Strategies**

- Learn how to install strategies (formally and informally through the Logical Levels of Therapy process)
- Advanced elicitation of strategies with particular business (sales, management) applications

### **Modelling**

- How to model excellence in others and then install the model in yourself.
- How to create a training program to install models of excellence
- The practical application of Modelling – The Breakthrough Experience

### **NLP Presentation Skills and Training Design**

- How to design a presentation that will appeal to any type of personality and preferred communication style
- How to succeed at the Presentation and Public Speaking course and become a great Trainer, Coach, Facilitator or Professional

### **Time Line Therapy® Master Practitioner Certification**

Taking a detailed personal history:

- Releasing negative emotions like anger, sadness, fear and guilt from the past
- How to carry out a complete breakthrough session with your client (tailored for business, personal therapy and education)
- Letting go of limiting decisions and beliefs (advanced explanation)
- Understand what creates anxiety and how to get rid of it
- S.M.A.R.T goal-setting and utilising TLT® for certainty in your future
- Using Time Line Therapy® techniques to assist clients in alleviating symptomology that looks like disease
- Facilitate and experience a full 5-8 hour Personal Breakthrough Session

## **Master Hypnotist Certification**

- Learn three hypnosis techniques: permissive, authoritarian and a combination of both (Erickson, Estabrook and Elman)
- Become masterful in inducing all the classic hypnotic phenomena including full-body catalepsy
- The healing paradigm using ideo-motor signaling to communicate to the Unconscious Mind using a Pendulum